



Costimator®

CASE STUDY

LANDOLL

The Client

Landoll Corporation (Marysville, Kansas) designs, fabricates, finishes and markets a varied product line of light and heavy equipment in the transportation, material handling & agricultural industries. Over the years, Landoll has worked with a wide-range of high-profile companies, including John Deere, FMC, Snorkel, Caterpillar, Altec and Monosem. The company manufactures a diverse range of products, including earthmoving equipment and heavy equipment trailers in the farming industry to tactical vehicles for the US Air Force, Army and Navy.



[Watch Case Study Video](#)

The Problem

Because Landoll produces such a broad range of products for an equally eclectic set of industries, the company found itself facing a rather unique challenge: finding a software system that could meet the needs and demands of cost-estimating across a wide-spectrum of industries. The company needed an all-inclusive, flexible system that would produce accurate job quotes and process plans for an array of machining, fabricating and assembly jobs. In addition, they wanted software that would be easy to learn and that would provide cost estimators with the ability to quickly calculate cycle times and costs.

The Solution

Landoll bought and installed the system, and have seen the results multiply year after year since its implementation, some of which include:

- 70% faster turnaround times on estimates
- More accurate quotesIncreased accessibility to cost-estimating process, leading to greater organizational efficiency
- A comprehensive program that can meet the varied demands of the industries Landoll services

"The best thing about Costimator is that even when the end-user has minimal computer experience or limited manufacturing knowledge – he or she can use the program. Our cost estimators work in a time-sensitive and highly competitive manufacturing environment. We found that with Costimator, they could produce consistently accurate estimates, regardless of their manufacturing experience." -

Alan Koch, Landoll

