

Costimator®

CASE STUDY



AAR Precision Systems increases estimating speed by 50%

The Client:

AAR Precision Systems (Huntsville, AL) is one of the country's leading manufacturers of advanced material aerospace and commercial structures, assemblies and components. In business for over 28 years, the company has amassed a diverse portfolio of work that includes commercial airliners, International Space Stations, shuttles and fighter jets.

The Challenge:

AAR Precision Systems works with some of the most well-known names in the aerospace industry. Delivering estimates and quotations as quickly and efficiently as possible, without compromising accuracy, can mean the difference between staying ahead of the pack and falling behind quickly.



"Costimator provides the ease and ability to add new tools, work centers and other manufacturing data quickly and easily and that helps us quickly configure estimates based on our shops manufacturing ability and quoting needs."

Thomas Kasyan, AAR Precision Systems

The Outcome:

Six months into using Costimator, AAR has been very happy with their results, noticing a considerable uptick in their ability to produce estimates and quotes that are fast, accurate and consistent.

Their estimating team found the Cost Modeler feature to be most effective. It enables the estimating of manufacturing processes, including custom processes, part features and products as desired for their manufacturing and estimating needs.

"There are over 300+ cost models that are shipped with the software system, and our estimating team can adjust them, to more closely fit our needs," Kasyan described. "That cut our estimating time by 50%."

The use of Costimator has allowed AAR Precision Systems to trim their estimating staff, enabling them to refocus their manufacturing resources in other areas of their company. Above all else, it has helped them gain ground on the golden carrot manufacturers all over the world are constantly chasing – doing more with less.



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